NEWPOINT SCHOOLS, INC.

A Charter School and Component Unit of the District School Board of Bay County, Florida

INDEPENDENT AUDITOR'S REPORT

for the fiscal year ended JUNE 30, 2014

King & Walker, CPAs, PL

Certified Public Accountants

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NEWPOINT SCHOOLS, INC.

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709 W. Azeele St. Tampa, FL 33606 office (813) 892-4274 fax (813) 253-0951 www.KingandWalker.com

Independent Auditor's Report

To the Board of Directors Newpoint Schools, Inc., a Charter School and Component Unit of the District School Board of Bay County, Florida

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Newpoint Schools, Inc. ("School"), a charter school and component unit of the District School Board of Bay County, Florida, as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise the School's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Governmental Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the School's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the School's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the School, as of June 30, 2014, and the respective changes in financial position thereof for the year ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, the Budgetary Comparison Schedule, and Note to Required Supplementary Information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historic context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 18, 2014 on our consideration of the School's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the School's internal control over financial reporting and compliance.

Respectfully submitted,

King & Walker, CPAS

September 18, 2014 Tampa, Florida

NEWPOINT SCHOOLS, INC.

A Charter School and Component Unit of the District School Board of Bay County, Florida

MANAGEMENT'S DISCUSSION AND ANALYSIS - (Unaudited)

The Management's Discussion and Analysis (MD&A) section of the annual financial report of the Newpoint Schools, Inc. ("School") provides an overview of the School's activities for the fiscal year ended June 30, 2014.

Because the information contained in the MD&A is intended to highlight significant transactions, events, and conditions, it should be considered in conjunction with the School's financial statements and notes to financial statements as listed in the table of contents.

FINANCIAL HIGHLIGHTS

- ➢ For the fiscal year ended June 30, 2014, the School's expenses exceeded revenues as shown on the School's statement of activities by \$111,815.
- As shown on the balance sheet governmental funds, the School reported a total fund balance of \$3,124.

OVERVIEW OF THE FINANCIAL STATEMENTS

The basic financial statements consist of three components:

- Government-wide financial statements
- ➢ Fund financial statements
- Notes to financial statements

Government-Wide Financial Statements

The government-wide financial statements provide both short-term and long-term information about the School's overall financial condition in a manner similar to those of a private-sector business. The statements include a statement of net position and a statement of activities that are designed to provide consolidated financial information about the governmental and business-type activities of the School presented on the accrual basis of accounting. The statement of net position provides information about the government's financial position, its assets and liabilities, using an economic resources measurement focus. The difference between the assets and liabilities, the net position, is a measure of the financial health of the School. The statement of activities presents information about the change in the School's net position and the results of operations, during the fiscal year. An increase or decrease in net position is an indication of whether the School's financial health is improving or deteriorating. To assess the overall financial position of the School, one needs to consider additional non-financial factors such as changes in the School student base funding level.

Fund Financial Statements

Fund financial statements are one of the components of the basic financial statements. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund financial statements provide more detailed information about the School's financial activities, focusing on its most significant funds rather than fund types. This is in contrast to the entity-wide perspective contained in the governmentwide statements.

<u>Governmental Funds</u>. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, the governmental funds utilize a spendable financial resources measurement focus rather than the economic resources measurement focus found in the government-wide financial statements. The financial resources measurement focus allows the governmental fund statements to provide information on near-term inflows and outflows of spendable resources as well as balances of spendable resources available at the end of the fiscal year.

The governmental fund statements provide a detailed short-term view that may be used to evaluate the School's near-term financing requirements. This short-term view is useful when compared to the long-term view presented as governmental activities in the government-wide financial statements. To facilitate this comparison, both the governmental funds balance sheet and the governmental funds statement of revenues, expenditures, and changes in fund balances provide a reconciliation of governmental fund to governmental activities.

The governmental funds balance sheet and statement of revenues, expenditures, and changes in fund balances provide detailed information about the School's most significant funds. The School reports all activity in the General Fund which is reported as a major fund.

The School adopts an annual budget for its governmental funds. A budgetary comparison schedule, as required, has been provided for the General Fund to demonstrate compliance with the budget.

Notes to Financial Statements

The notes provide additional information that is essential for a full understanding of the data provided in the government-wide and fund financial statements.

GOVERNMENT-WIDE FINANCIAL ANALYSIS

Net position may serve over time as a useful indicator of a government's financial position. The following is a summary of the School's net position as of June 30, 2013, and June 30, 2014:

	Net Position						
	Governmental Activities						
		6-30-13	Increase 4 (Decrease)				
ASSETS							
Current and Other Assets Capital Assets, Net	\$	117,163 122,680	\$	101,321 93,579	\$	(15,842) (29,101)	
Total Assets		239,843		194,900		(44,943)	
LIABILITIES							
Current Liabilities		116,821		209,693		92,872	
Notes Payable		150,000		124,000		(26,000)	
Total Liabilities		266,821		333,693		66,872	
NET POSITION							
Net Investment in Capital Assets Unrestricted		122,680 (149,658)		93,579 (232,372)		(29,101) (82,714)	
Total Net Position	\$	(26,978)	\$	(138,793)	\$	(111,815)	

The largest portions of the School's assets are cash (41%) and capital assets (48%). Liabilities consist of accounts payable, due to other agency, collateralized borrowing, and a promissory note payable. The School reported a total net position deficit of \$138,793.

The key elements of the changes in the School's net position for the fiscal years ended June 30, 2013, and June 30, 2014 are as follows:

	Gov	Governmental Activities					
			Increase				
	6-30-13	6-30-14	(Decrease)				
Revenues:							
State Sources	\$ 1,091,027	\$ 1,117,959	\$ 26,932				
Local and Other	86,953	76,833	(10,120)				
			<u> </u>				
Total Revenues	1,177,980	1,194,792	16,812				
Expenses:							
Instruction	580,084	460,102	(119,982)				
Pupil Personnel Services	57,138	-	(57,138)				
Instructional Staff Training	-	2,500	2,500				
Instruction Related Technology	6,700	16,010	9,310				
Board	220,609	241,427	20,818				
School Administration	123,073	219,367	96,294				
Facilities Acq. & Construction	197,386	168,288	(29,098)				
Fiscal Services	23,998	27,744	3,746				
Food Services	9,167	12,138	2,971				
Pupil Transportation	74,150	85,953	11,803				
Operation of Plant	33,111	42,549	9,438				
Maintenance of Plant	567	217	(350)				
Community Service	80	-	(80)				
Debt Service - Interest	-	1,211	1,211				
Unallocated Depreciation	49,822	29,101	(20,721)				
Total Expenses	1,375,885	1,306,607	(69,278)				
Increase/(Decrease) in Net Position	\$ (197,905)	\$ (111,815)	\$ 86,090				

Operating Results

The largest revenue source for the School is the State of Florida (94%). Revenues from State sources for current operations are primarily received through the Florida Education Finance Program (FEFP) funding formula. The FEFP formula utilizes student enrollment data to determine the funds available for the School.

The largest concentrations of expenses were for instruction related functions (37%), board expenses (18%), school administration (17%) and facilities acquisition and construction (13%) during the year. The facilities acquisition and construction function was expended on the facility lease for the educational building used for school purposes.

FINANCIAL ANALYSIS OF THE SCHOOL'S FUNDS

Governmental Funds

As the School completed the year, its governmental funds reported a combined fund balance of \$3,124.

BUDGETARY HIGHLIGHTS

The general fund budget for the fiscal year ended June 30, 2014, was developed based on the School's anticipated revenues and expenditures and the expected student population for the school year. Actual expenditures were equal to the final budgeted expenditures. Refer to the Budgetary Comparison Schedule – General Fund for additional information.

CAPITAL ASSETS

The School's investment in capital assets for its governmental activities as of June 30, 2014, amounts to \$93,579 (net of accumulated depreciation). This investment in capital assets includes furniture, fixtures, and equipment and leasehold improvements. Additional information regarding the School's capital assets is located in the note to the financial statements.

DEBT

The School entered into a collateralized borrowing agreement with Charter School Capital, Inc. The School has \$111,496 outstanding at June 30, 2014 which is to be repaid with future FEFP revenue over the next three months.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the School's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to School Financial Services, Inc., Post Office Box 250, Bonifay, Florida 34425.

STATEMENT OF NET POSITION June 30, 2014

	Governmental Activities	
ASSETS		
Cash & Cash Equivalents	\$	79,473
Prepaid Expenses and Deposits		13,500
Due From Other Agency		8,348
Capital Assets:		
Furniture, Fixtures, and Equipment, Net		92,337
Leasehold Improvements, Net		1,242
Total Capital Assets, Net		93,579
TOTAL ASSETS		194,900
LIABILITIES		
Accounts Payable		28,429
Due to Other Agency		69,768
Collateralized Borrowing		111,496
Long Term Liabilities:		
Note Payable, due after one year		124,000
TOTAL LIABILITIES		333,693
NET POSITION		
Net Investment in Capital Assets		93,579
Unrestricted		(232,372)
TOTAL NET POSITION	\$	(138,793)

STATEMENT OF ACTIVITIES

For the Fiscal Year Ended June 30, 2014

	_	Expenses		Charges for Services	gram Revenue Operating Grants and Contributions	es	Capital Grants and Contributions	8	let (Expenses) Revenue and Changes Net Position Governmental Activities	_	Total
Governmental Activities: Instruction Instructional Staff Training Instruction Related Technology Board School Administration Facilities Acquisition & Construction Fiscal Services Food Services Pupil Transportation Operation of Plant Maintenance of Plant Debt Service - Interest Unallocated Depreciation Total Governmental Activities	\$	460,102 2,500 16,010 241,427 219,367 168,288 27,744 12,138 85,953 42,549 217 1,211 29,101 1,306,607	\$	2,403	\$ - 3,095 <u>3,095</u>	\$	88,259	\$	(460,102) (2,500) (16,010) (241,427) (219,367) (80,029) (27,744) (9,735) (82,858) (42,549) (217) (1,211) (29,101) (1,212,850)	\$	(460,102) (2,500) (16,010) (241,427) (219,367) (80,029) (27,744) (9,735) (82,858) (42,549) (217) (1,211) (29,101) (1,212,850)
		eneral Revent State Sources Local and Oth Total Genera Change in Ne Net Position - Net Position -	s ner al Re et Po July	sition 1, 2013				\$	1,026,605 74,430 1,101,035 (111,815) (26,978) (138,793)	\$	1,026,605 74,430 1,101,035 (111,815) (26,978) (138,793)

BALANCE SHEET - GOVERNMENTAL FUNDS June 30, 2014

		General Fund
ASSETS		
Cash & Cash Equivalents	\$	79,473
Due From Other Agency		8,348
Prepaid Expenses and Deposits		13,500
Total Assets	\$	101,321
LIABILITIES		
Accounts Payable	\$	28,429
Due To Other Agency	,	69,768
Total Liabilities		98,197
FUND BALANCE		
Nonspendable		13,500
Unassigned	1	(10,376)
Total Fund Balance		3,124
Total Liabilities and Fund Balance	\$	101,321

RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET TO THE STATEMENT OF NET POSITION June 30, 2014

Total Fund Balance - Governmental Funds	\$ 3,124
Amounts reported for governmental activities in the statement of net position are different because:	
Long-term liabilities are not due and payable in the current period and, therefore, are not reported as liabilities in the governmental funds. Long-term liabilities at year-end consist of a note payable.	(124,000)
Liabilities for collateralized borrowings are reported in the Statement of Net Position as a liability and not in the Balance Sheet - Governmental Funds.	(111,496)
Capital assets, net of accumulated depreciation, used in governmental activities are not financial resources and therefore, are not reported as assets in governmental funds.	 93,579
Total Net Position - Governmental Activities	\$ (138,793)

STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - GOVERNMENTAL FUNDS For the Fiscal Year Ended June 30, 2014

		General Fund
Revenues		
Intergovernmental:	¢	1 117 050
State Sources	\$	1,117,959
Local and Other		76,833
Total Revenues		1,194,792
Expenditures		
Current - Education:		
Instruction		460,102
Instructional Staff Training		2,500
Instruction Related Technology		16,010
Board		241,427
School Administration		219,367
Facilities Acquisition & Construction		168,288
Fiscal Services		27,744
Food Services		12,138
Pupil Transportation		85,953
Operation of Plant		42,549
Maintenance of Plant		217
Debt Service:		
Principal		26,000
Interest & Fiscal Charges		1,211
Total Expenditures		1,303,506
Excess (Deficiency) of Revenues Over		
Expenditures		(108,714)
Other Financing Sources (Uses):		
Proceeds From Collateralized Borrowing		111,496
Total Other Financing Sources (Uses)		111,496
Net Change in Fund Balance		2,782
Fund Balance, July 1, 2013		342
Fund Balance, June 30, 2014	\$	3,124

RECONCILIATION OF THE GOVERNMENTAL FUNDS STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES TO THE STATEMENT OF ACTIVITIES For the Fiscal Year Ended June 30, 2014

Net Change in Fund Balance - Governmental Funds	\$ 2,782
Amounts reported for governmental activities in the statement of activities are different because:	
Capital outlays are reported in governmental funds as expenditures. However, in the statement of activities, the cost of those assets is allocated over their estimated useful lives as depreciation expense. This is the amount of depreciation expense (\$29,101) in excess of capital outlay expenditures (\$0) in the current period.	(29,101)
Repayment of debt principal is an expenditure in the governmental funds, but the payment reduces long-term liabilities in the statement of net position.	26,000
Collateralized borrowing proceeds are reported as other financing sources in Governmental Funds and as a liability in the statement of net position.	(111,496)
Change in Net Position - Governmental Activities	\$ (111,815)

NEWPOINT SCHOOLS, INC. A Charter School And Component Unit of the District School Board of Bay County, Florida

NOTES TO FINANCIAL STATEMENTS June 30, 2014

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity

Newpoint Schools, Inc. ('School'') is a is a not-for-profit corporation organized pursuant to Chapter 617, Florida Statutes, the Florida Not-For-Profit Corporation Act and Section 1002.33, Florida Statutes. The governing body of the School is the not-for-profit corporation Board of Directors, which is comprised of six members.

The general operating authority of the School is contained in Section 1002.33, Florida Statutes. The School operates under a charter of the sponsoring school district, the District School Board of Bay County, Florida, ("District"). The current charter had been made effective for the 2010-11 school year, is effective until June 30, 2015, and is subject to annual review and may be renewed by mutual agreement between the School and the District for up to an additional 15 years should certain performance measures be met. At the end of the term of the charter, the District may choose not to renew the charter under grounds specified in the charter. In this case, the District is required to notify the school in writing at least 90 days prior to the charter's expiration. During the term of the charter, the District may also terminate the charter if good cause is shown. In the event of termination of the charter, the District shall assume operation of the School. The School is considered a component unit of the District; therefore, for financial reporting purposes, the School is required to follow generally accepted accounting principles applicable to state and local governmental units.

Criteria for determining if other entities are potential component units which should be reported within the School's basic financial statements are identified and described in the Governmental Accounting Standards Board's (GASB) *Codification of Governmental Accounting and Financial Reporting Standards*, Sections 2100 and 2600. The application of these criteria provides for identification of any entities for which the School is financially accountable and other organizations for which the nature and significance of their relationship with the School are such that exclusion would cause the School's basic financial statements to be misleading or incomplete. Based on these criteria, no component units are included within the reporting entity of the School.

Basis of Presentation

<u>Government-wide Financial Statements</u> - Government-wide financial statements, including the statement of Net Position and the statement of activities, present information about the School as a whole.

Government-wide financial statements are prepared using the economic resources measurement focus. The statement of activities presents a comparison between direct expenses and program revenues for each function or program of the School's governmental activities. Direct expenses are those that are specifically associated with a service, program, or department and are thereby clearly identifiable to a particular function.

Program revenues include charges paid by the recipient of the goods or services offered by the program and grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues are presented as general revenues. The comparison of direct expenses with program revenues identifies the extent to which each governmental function is self-financing or draws from the general revenues of the School.

<u>Fund Financial Statements</u> - Fund financial statements report detailed information about the School in the governmental funds. The focus of governmental fund financial statements is on major funds rather than reporting funds by type. Each major fund is reported in a separate column. Because the focus of governmental fund financial statements differs from the focus of government-wide financial statements, a reconciliation is presented with each of the governmental fund financial statements.

The School's major governmental fund is as follows:

• <u>General Fund</u> – to account for all financial resources not required to be accounted for in another fund, and for certain revenues from the State that are legally restricted to be expended for specific current operating purposes.

Basis of Accounting

Basis of accounting refers to when revenues and expenditures, or expenses, are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The government-wide financial statements are prepared using the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when a liability is incurred, regardless of the timing of the related cash flows. Revenues from grants, entitlements, and donations are recognized in the fiscal year in which all eligibility requirements imposed by the provider have been satisfied.

Governmental fund financial statements are prepared using the modified accrual basis of accounting. Revenues, except for certain grant revenues, are recognized when they become measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. The School considers revenues to be available if they are collected within 30 days of the end of the current fiscal year. When grant terms provide that the expenditure of resources is the prime factor for determining eligibility for Federal, State, and other grant resources, revenue is recognized at the time the expenditure is made. Under the modified accrual basis of accounting, expenditures are generally recognized when the related fund liability is incurred, except for principal and interest on long-term debt, claims and judgments, and compensated absences, which are recognized

when due. Allocations of cost, such as depreciation, are not recognized in governmental funds.

> <u>Cash and Cash Equivalents</u>

Cash and cash equivalents consist of demand deposits with one financial institution. Deposits on hand at this financial institution are insured by the Federal Deposit Insurance Company up to \$250,000.

> Capital Assets

Expenditures for capital assets acquired or constructed for general School purposes are reported in the governmental fund that financed the acquisition or construction. The capital assets so acquired are reported at cost in the government-wide statement of net position but are not reported in the governmental fund financial statements. Capital assets are defined by the School as those costing more than \$750. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated assets are recorded at fair value at the date of donation.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

Description	Estimated Lives
Furniture, Fixtures and Equipment	5 - 7 years
Leasehold limprovements	4 years

Current-year information relative to changes in capital assets is described in a subsequent note.

> Deferred Outflows/Inflows of Resources

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will *not* be recognized as an outflow of resources (expense/expenditure) until then. The School does not have any items that qualify for reporting in this category.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position that applies to a future period(s) and so will *not* be recognized as an inflow of resources (revenue) until then. The School does not have any items that qualify for reporting in this category.

> <u>Net Position and Fund Balance Classification</u>

Government-wide Financial Statements

Net Position are classified and reported in three components:

- <u>Net Investment in Capital Assets</u> consists of capital assets, net of accumulated depreciation, and reduced by the outstanding balances of any borrowings that are attributed to the acquisition or improvement of those assets.
- <u>Restricted Net Position</u> consists of net position with constraints placed on their use either by external groups such as creditors, contributors, or laws or regulations of other governments.
- <u>Unrestricted Net Position</u> all other net position that does not meet the definition of "restricted" or "net investment in capital assets."

Fund Financial Statements

GASB Codification Section 1800.142, *Fund Balance Reporting and Governmental Fund Type Definitions*, defines the different types of fund balances that a governmental entity must use for financial reporting purposes. GASB requires the fund balance amounts to be reported within one of the following fund balance categories:

- <u>Nonspendable</u> fund balance associated with inventories, prepaid expenses, long-term loans and notes receivable, and property held for resale (unless the proceeds are restricted, committed or assigned). All nonspendable fund balances at year end relate to assets that are in nonspendable form.
- <u>Restricted</u> fund balance that can be spent only for the specific purposes stipulated by the constitution, external resource providers, or through enabling legislation.
- <u>Committed</u> fund balance that can be used only for the specific purposes determined by a formal action of the School's Board of Governance.
- <u>Assigned</u> fund balance that is intended to be used by the School's management for specific purposes but does not meet the criteria to be classified as restricted or committed.
- <u>Unassigned</u> fund balance that is the residual amount for the School's general fund and includes all spendable amounts not contained in the other classifications.

> Order of Fund Balance Spending Policy

The School's policy is to apply expenditures against nonspendable fund balance, restricted fund balance, committed fund balance, assigned fund balance, and unassigned fund balance at the end of the fiscal year. First, nonspendable fund balances are determined. Then restricted fund balances for specific purposes are determined (not including nonspendable amounts). Any remaining fund balance amounts for the non-general funds are to be classified as restricted fund balance. It is possible for the non-general funds to be classified as restricted fund balance. It is possible for the non-general funds to have negative unassigned fund balance when nonspendable amounts plus the amount of restricted fund balances for specific purposes exceed the positive fund balance for non-general fund.

<u>Revenue Sources</u>

Revenues for current operations are received primarily from the District pursuant to the funding provisions included in the School's charter. In accordance with the funding provisions of the charter and Section 1002.33(17), Florida Statutes, the School reports the number of full-time equivalent students and related data to the District.

Under provisions of Section 1011.62, Florida Statutes, the District reports the number of full-time equivalent students and related data to the Florida Department of Education (FDOE) for funding through the Florida Education Finance Program (FEFP). Funding for the School is adjusted during the year to reflect the revised calculations by the FDOE under the FEFP and the actual weighted full-time equivalent (FTE) students reported by the School during designated full-time equivalent student survey periods. The Department may also adjust subsequent fiscal period allocations based upon an audit of the School's compliance in determining and reporting FTE and related data. Normally, such adjustments are treated as reductions or additions of revenue in the year when the adjustments are made.

The basic amount of funding through the FEFP under Section 1011.62 is the product of the (1) unweighted FTE, multiplied by (2) the cost factor for each program, multiplied by (3) the base student allocation established by the legislature. Additional funds for exceptional students who do not have a matrix of services are provided through the guaranteed allocation designated in Section 1011.62(1)(e)2., Florida Statutes. For the fiscal year ended June 30, 2014, the School reported 186.31 unweighted FTE and 186.43 weighted FTE.

FEFP funding may also be adjusted as a result of subsequent FTE audits conducted by the Florida Auditor General pursuant to Section 1010.305, Florida Statutes, and Rule 6A-1.0453, Florida Administrative Code (FAC). Schools are required to maintain the following documentation for three years or until the completion of an FTE audit:

• Attendance and membership documentation (Rule 6A-1.044 FAC).

NEWPOINT SCHOOLS, INC. A Charter School And Component Unit of the District School Board of Bay County, Florida

NOTES TO FINANCIAL STATEMENTS June 30, 2014

- Teacher certificates and other certification documentation (Rule 6A-1.0503 FAC).
- Documentation for instructors teaching out-of-field (Rule 6A-1.0503 FAC).
- Procedural safeguards for weighted programs (Rule 6A-6.03411 FAC).
- Evaluation and planning documents for weighted programs (Section 1010.305, Florida Statutes, and Rule 6A-6.03411, FAC).

The School receives federal or state awards for the enhancement of various educational programs. This assistance is generally received based on applications submitted to and approved by various granting agencies. For federal or state awards in which a claim to these grant proceeds is based on incurring eligible expenditures, revenue is recognized to the extent that eligible expenditures have been incurred.

The School follows the policy of applying restricted resources prior to applying unrestricted resources when an expense is incurred for purposes for which both restricted and unrestricted assets are available.

Recently Issued Accounting Principles

In March 2012, the Government Accounting Standards Board (GASB) issued GASB Statement 65, *Items Previously Reported as Assets and Liabilities.* GASB 65 clarifies the appropriate reporting of deferred outflows of resources and deferred inflows of resources to ensure consistency in financial reporting. GASB Concepts Statement (CON) 4, *Elements of Financial Statements,* specifies that recognition of deferred outflows and deferred inflows should be limited to those instances specifically identified in authoritative GASB pronouncements. Consequently, guidance was needed to determine which balances being reported as assets and liabilities should actually be reported as deferred outflows of resources, according to the definitions in CON 4. Based on those definitions, GASB 65 reclassifies and recognizes certain items currently being reported as assets and liabilities as deferred outflows of resources and deferred inflows of resources. The requirements of GASB 65 were effective for the fiscal year 2014. The School does not have any items that qualify for reporting in this category.

Income Taxes

The School is exempt from Federal tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been included in the accompanying financial statements. Additionally, no uncertain tax positions have been made requiring disclosure in the related note to financial statements. The School's income tax returns for the past three years are subject to examination by tax authorities and may change upon examination.

Use of Estimates

In preparing the financial statements in conformity with generally accepted accounting principles in the United States (GAAP) management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the statement of net position and affect revenues and expenditures for the period presented. Actual results could differ from those estimates.

Subsequent Events

Management has evaluated all events subsequent to the balance sheet date and through the report date, which is the date these financial statements were available to be issued. Management determined there are no subsequent events which require disclosure.

2. DUE FROM OTHER AGENCY

The amount due from other agency (\$8,348) included in the accompanying statement of net position and balance sheet – governmental funds represents amounts due from Newpoint Bay High School for expenses paid by the School and not reimbursed at the end of the fiscal year. This receivable amount is considered to be fully collectible and therefore, no allowance for uncollectible accounts has been established.

3. CHANGES IN CAPITAL ASSETS

Changes in capital assets are presented in the table below.

	Beginning			Ending
	Balance	Additions	Deletions	Balance
Governmental Activities:				
Furniture, Fixtures and Equipment	\$ 201,220	\$ -	\$ -	\$ 201,220
Leasehold Improvements	102,085			102,085
Total Capital Assets Being Depreciated	303,305		-	303,305
Less Accumulated Depreciation for:				
Furniture, Fixtures and Equipment	(80,137)	(28,746)		(108,883)
Leasehold Improvements	(100,488)	(355)		(100,843)
Total Accumulated Depreciation	(180,625)	(29,101)		(209,726)
Governmental Activities Capital Assets, Net	\$ 122,680	\$ (29,101)	\$ -	\$ 93,579

...

Unallocated depreciation expense for the fiscal year was \$29,101.

4. DUE TO OTHER AGENCY

The School reported an amount due to other agency (\$69,768) for amounts owed to Newpoint Education Partners, LLC, (management company), see Note 11 for further description, for operating expenses and invoices for certain expenses paid by the management company on behalf of the School. The School shall reimburse the

NEWPOINT SCHOOLS, INC. A Charter School And Component Unit of the District School Board of Bay County, Florida

NOTES TO FINANCIAL STATEMENTS June 30, 2014

management company when funds which are not otherwise reserved under the budget become available as stated in the financial arrangement with the management company.

5. COLLATERALIZED BORROWING

The School entered into a collateralized borrowing agreement with Charter School Capital, Inc. The agreement calls for advances to the School of \$111,496 to fund operating costs which equated to 3 months of fiscal year 2014-15 FEFP revenues. Repayment commences in July 2014 and ends September 2014 and does not require interest to be accrued on the outstanding balance. The amount is reflected in the accompanying statement of net position and statement of revenues, expenditures and changes in fund balances – governmental funds.

6. NOTE PAYABLE – (RELATED PARTY)

The School borrowed funds from its management company, a related party through contractual obligation, (see Notes 10 and 11 for further details).

All long-term debt represents amounts to be repaid from governmental activities. As of June 30, 2014, the School's long-term debt consisted of the following promissory note payable:

Loan Payable - Newoint Education Partners, LLC	-	alance at 6-30-14
\$150,000 Borrowed 6-30-13, to cover costs of operations. Demand loan bearing interest at 5% per annum, payable three		
years from the date of loan. Prepayment penalties do not apply.	\$	124,000
Total Loan Payable	\$	124,000

Scheduled payments for the note payable follows:

. . .

Fiscal Year Ending June 30	Total		P	Principal	I	Interest		
2015 2016	\$	6,200 130,200	\$	124,000	\$	6,200 6,200		
Total	\$	136,400	\$	124,000	\$	12,400		

7. CHANGES IN LONG-TERM LIABILITIES

The following is a summary of changes in long-term liabilities:

	Beginning Balance	Additions	Deductions	Ending Balance	Due in One Year
GOVERNMENTAL ACTIVITIES:					
Note Payable	\$150,000	\$ -	\$ (26,000)	\$124,000	\$ -
Total Governmental Activities	\$150,000	\$-	\$ (26,000)	\$124,000	\$-

NEWPOINT SCHOOLS, INC. A Charter School And Component Unit of the District School Board of Bay County, Florida

NOTES TO FINANCIAL STATEMENTS June 30, 2014

8. SCHEDULE OF STATE REVENUE SOURCES

The following is a schedule of the School's State revenue:

Source	Amount
Florida Education Finance Program	\$ 669,128
Class Size Reduction	160,610
Charter School Capital Outlay	88,259
Discretionary Millage	67,974
Supplementary Academic Instruction	51,980
Teacher Salary Allocation	29,752
ESE Guaranteed Allocation	28,442
Instructional Materials	14,515
Transportation	3,095
Florida Teachers' Lead Program	2,520
Discretionary Lottery	1,641
Miscellaneous State Revenue	43
Total State Revenue	\$ 1,117,959

As provided in the charter school contract, the District has charged the School an administrative fee amounting to \$48,834.

Accounting policies relating to certain State revenue sources are described in Note 1.

9. FACILITY LEASE

The School entered into a noncancelable operating lease for its educational facility with the Northstar Church, Inc., beginning June 1, 2012, through June 30, 2015. This lease provides for 3 renewal periods of 5 years each. Rental costs under this lease agreement for the 2013-14 fiscal year totaled \$168,288.

The following is a schedule by years of future minimum rental costs required under the operating lease for the next 5 fiscal years:

Fiscal Year Ending June 30:	1	Amount			
2015	\$	172,800			
2016		172,800			
2017		172,800			
2018		172,800			
2019		172,800			
Total	\$	864,000			

10. OPERATING AGREEMENTS

Management Agreement - The School entered into a management agreement for the period January 28, 2010, to June 30, 2014, with NewPoint Education Partners, LLC (the "Company"). Thereafter the agreement will automatically renew for additional, successive three (3) year terms unless one party notifies the other party at least six (6) months prior to the expiration of the then-current term of its intention not to renew the agreement. The agreement is in the first three (3) year renewal period which extends through December 31, 2017. The contract calls for the Company to be responsible and accountable to the School Board for the administration, operation and performance of the School in accordance with the School's Contract, the Statement of Mission and Purpose and the laws of the State of Florida. The agreement includes various other responsibilities of the Company involving school operations and reporting requirements. The contract provides for an Educational Model Development Fee defined as the sum of any grants intended to cover start-up costs of the School to the extent permitted by the terms of such grants, which shall be non-refundable and deemed fully earned when paid. The contract further provides for a Continuing Fee defined as 97 percent of the School's Qualified Gross Revenues, less the amount of any outstanding Default Costs and Expenses. Oualified Gross Revenues shall mean revenues and income received by the School from the following sources:

- Basic State Funding
- > DPIA Funding
- Special Education Funding
- DPIA Class Size Funding
- Internship Program Fees
- Income sources provided by state, federal and local law and/or obtained through the Company's efforts

Professional Accounting Services Company – The School has a contract with a professional accounting services company which provides accounting and financial services, and other assistance to the School at a fixed percentage (3%) of the net FEFP revenue collected from the District. Approximately \$26,905 was paid for these professional services during the fiscal year. The contract may be cancelled by either party with 30 days advance notice.

11. RELATED PARTY TRANSACTIONS

Pursuant to the management contract provisions, as and if it becomes necessary, NewPoint Education Partners, LLC may be required to contribute towards the operations of Newpoint Schools, Inc. During the fiscal year ended June 30, 2014, NewPoint Education Partners, LLC was not required to contribute toward the School's operations pursuant to the management contract provisions.

12. RISK MANAGEMENT PROGRAMS

The School is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters for which the School carries commercial insurance. There have been no significant reductions in insurance coverage and settlement amounts have not exceeded insurance coverage for the current year or the three prior years.

13. FUNDING AND CREDIT CONCENTRATIONS

The School receives substantially all of its support and revenue from federal, state and local funding sources, passed through the District, in the form of performance and budget based contracts. Continuing operation of the School is greatly dependent upon the continued support of these governmental agencies.

14. COMMITMENTS AND CONTINGENT LIABILITIES

The School participates in state grant programs, which are governed by various rules and regulations of the grantor agencies. Costs charged to the respective grant programs are subject to audit and adjustment by the grantor agencies, therefore, to the extent that the School has not complied with the rules and regulations governing the grants, refunds of any money received may be required and the collectibility of any related receivables at June 30, 2014, may be impaired.

In the opinion of the School, there are no significant liabilities relating to compliance with the rules and regulations governing the respective grants; therefore, no provision has been recorded in the accompanying financial statements for such contingencies.

15. LEGAL MATTERS

In the normal course of conducting its operations, the School occasionally becomes party to various legal actions and proceedings. In the opinion of management, the ultimate resolution of such legal matters will not have a significant adverse effect on the accompanying financial statements.

REQUIRED SUPPLEMENTARY INFORMATION BUDGETARY COMPARISON SCHEDULE - GENERAL FUND - (UNAUDITED) For the Fiscal Year Ended June 30, 2014

	General Fund							
_		Original Budget		Final Budget		Actual		Variance with Final Budget - Positive (Negative)
Revenues:								
Intergovernmental:	¢	1 100 770	¢	1 117 050	¢	1 1 1 7 0 5 0	¢	
State Local and Other	\$	1,108,778	\$	1,117,959	\$	1,117,959	\$	-
		84,953		76,833		76,833		
Total Revenues		1,193,731		1,194,792		1,194,792		-
Expenditures:								
Current - Education:								
Instruction		418,432		460,102		460,102		-
Pupil Personnel Services		181		-		-		-
Instructional Staff Training		6.024		2,500		2,500		-
Instruction Related Technology		6,834		16,010		16,010		-
Board School Administration		245,790		241,427		241,427		-
Facilities Acquisition & Construction		123,765 134,455		219,367 168,288		219,367 168,288		-
Fiscal Services		28,547		27,744		27,744		-
Food Services		9,351		12,138		12,138		_
Pupil Transportation		75,633		85,953		85,953		_
Operation of Plant		33,773		42,549		42,549		-
Maintenance of Plant		579		217		217		_
Community Service		81		-		-		-
Debt Service:		01						
Principal				26,000		26,000		-
Interest & Fiscal Charges				1,211		1,211		-
Total Expenditures		1,077,421		1,303,506		1,303,506		-
Excess (Deficiency) of Revenues Over		, ,		, ,		, ,		
Expenditures		116,310		(108,714)		(108,714)		-
Other Financing Sources (Uses):								
Proceeds From Collateralized Borrowing		-		111,496		111,496		-
Total Other Financing Sources (Uses)		-		111,496		111,496		-
Net Change in Fund Balance		116,310		2,782		2,782		-
Fund Balance, July 1, 2013		300		342		342		-
Fund Balance, June 30, 2014	\$	116,610	\$	3,124	\$	3,124	\$	-
							_	

See Independent Auditor's Report.

NEWPOINT SCHOOLS, INC. A Charter School And Component Unit of the District School Board of Bay County, Florida

NOTES TO REQUIRED SUPPLEMENTARY INFORMATION June 30, 2014

1. BUDGETARY BASIS OF ACCOUNTING

Budgets are presented on the modified accrual basis of accounting. During the fiscal year, expenditures were controlled at the object level (e.g., salaries and benefits, purchased services, materials and supplies and capital outlay) within each activity (e.g., instruction, pupil personnel services and school administration). Budgets may be amended by resolution at any Board meeting prior to the date for the annual report.



Members: Florida Institute of CPAs American Institute of CPAs Government Audit Quality Center 709 W. Azeele St. Tampa, FL 33606 office (813) 892-4274 *fax* (813) 253-0951 www.KingandWalker.com

Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Directors Newpoint Schools, Inc., a Charter School and Component Unit of the District School Board of Bay County, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Newpoint Schools, Inc. ("School"), a charter school and component unit of the District School Board of Bay County, Florida, as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise the School's basic financial statements, and have issued our report thereon dated September 18, 2014.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the School's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the School's internal control. Accordingly, we do not express an opinion on the effectiveness of the School's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the School's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the School's financial statements are free from material misstatement, we performed tests of compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the School's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the School's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Respectfully submitted,

King & Walker, CPAs

September 18, 2014 Tampa, Florida



Members: Florida Institute of CPAs American Institute of CPAs Government Audit Quality Center 709 W. Azeele St. Tampa, FL 33606 office (813) 892-4274 *fax* (813) 253-0951 www.KingandWalker.com

Management Letter as Required by Rules of the Florida Auditor General, Chapter 10.850, Florida Statutes, *Charter School Audits*

To the Board of Directors Newpoint Schools, Inc., a Charter School and Component Unit of the District School Board of Bay County, Florida

Report on the Financial Statements

We have audited the financial statements of the Newpoint Schools, Inc. ("School"), a Charter School and Component Unit of the District School Board of Bay County, Florida, as of and for the fiscal year ended June 30, 2014, and have issued our report thereon dated September 18, 2014.

Auditor's Responsibility

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Other Reporting Required by Government Auditing Standards

We have issued our Independent Auditor's Report on Internal Control over Financial Reporting and Compliance and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with *Government Auditing Standards*. Disclosures in those reports and schedule, which are dated September 18, 2014, should be considered in conjunction with this management letter.

Prior Audit Findings

Section 10.854(1)(e)1., Rules of the Auditor General, requires that we determine whether or not corrective actions have been taken to address findings and recommendations made in the preceding annual financial audit report. The School did not have findings and recommendations made in the preceding annual financial audit report.

Financial Condition

Sections 10.854(1)(e)2. and 10.855(11), Rules of the Auditor General, require that we apply appropriate procedures to determine whether or not the School has met one or more of the conditions described in Section 218.503(1), Florida Statutes, and identification of the specific condition(s) met. In connection with our audit, we determined that the School did not meet any of the conditions described in Section 218.503(1), Florida Statutes.

Sections 10.854(1)(e)6.a. and 10.855(12), Rules of the Auditor General, require that we apply financial condition assessment procedures for the School. It is management's responsibility to monitor the School's financial condition, and our financial condition assessment was based in part on representations made by management and the review of financial information provided by same.

Transparency

Sections 10.854(1)(e)7. and 10.855(13), Rules of the Auditor General, require that we apply appropriate procedures to determine whether the School maintains on its Web site the information specified in Section 1002.33(9)(p), Florida Statutes. In connection with our audit, we determined that the School maintained on its Web site the information specified in Section 1002.33(9)(p), Florida Statutes.

Other Matters

Section 10.854(1)(e)3., Rules of the Auditor General, requires that we address in the management letter any recommendations to improve financial management. In connection with our audit, we did not have any such recommendations.

Section 10.854(1)(e)4., Rules of the Auditor General, requires that we address noncompliance with provisions of contracts or grant agreements, or abuse, that have occurred, or are likely to have occurred, that have an effect on the financial statements that is less than material but which warrants the attention of those charged with governance. In connection with our audit, we did not have any such findings.

Section 10.854(1)(e)5, Rules of the Auditor General, requires the name or official title of the entity. The official title of the entity is Newpoint Schools, Inc.

Purpose of this Letter

Our management letter is intended solely for the information and use of the Legislative Auditing Committee, members of the Florida Senate and the Florida House of Representatives, the Florida Auditor General, Federal and other granting agencies, the Board of Directors, and applicable management and is not intended to be and should not be used by anyone other than these specified parties.

Respectfully submitted,

King & Walker, CPAs

September 18, 2014 Tampa, Florida